

City of Brentwood 2021 Revenues			Variance Analysis
General Revenue	2022 Actual vs. Budget		
General Sales Tax	\$459,097	\$5,497,490	Revenues higher than budgeted per month. If trend continues, we will exceed revenue projections.
General Use Tax (1/1/21)	\$92,612	\$377,760	Robust online retail purchases are causing revenue to outperform the budgeted revenue projections.
Municipal Fire Sales Tax	\$84,181	\$1,713,581	Direct result of sales tax revenue increasing; this item increased and is not subject to revenue pooling.
Licenses	\$4,296	\$1,518,343	Expect a slight increase in line item once all revenues are received and posted.
Utility Contracts	\$95,046	\$1,119,161	Strong revenue collections as weather is colder this year and more people are staying inside increasing service utilization.
Public Safety Sales Tax	\$35,711	\$411,254	Revenue remains steady.
Motor Fuel Tax	\$29,108	\$462,304	Revenues exceeded budget due to SB 262 which raised the state's tax on motor fuel by 2.5 cents per gallon starting Oct. 1, 2021.
Ad Valorem	\$0	\$319,520	No revenues received as of January 2022
Minor Sources	\$8,397	\$90,255	Slight increase over monthly revenue projections.
Road and Bridge Tax	\$101,728	\$292,900	City's valuation of roads and bridges contributed to increase in this budget line. Revenue will outperform budget if trend continues.
Ambulance Fees	\$20,479	\$290,000	Remains steady.
Permits	\$0	\$238,305	Expected that this line item will increase as all revenues are accounted and posted.
Fines	\$5,668	\$74,740	Slight decrease from budgeted line item. Will continue to keep a watchful eye on this line item.
Total:	\$936,323	\$12,405,613	Overall our revenues are steady in the first two months of the year.

Capital Improvement Fund Revenues			Variance Analysis
	2022 Actual vs. Budget		
Ad Valorem Taxes	\$0	\$0	
Sales Tax	\$146,721	\$2,763,985	Revenues are steady in the first two months of year.
Recycle Grant	\$0		
Rosalie Avenue STP			
Sale of City Property	\$0	\$15,807	
Interest Income	\$0	\$3,766	
Transfer In	\$0	\$0	
Total:	\$146,721	\$2,783,558	Revenues are steady in the first two months of year.

Economic Development Fund			Variance Analysis
	2022 Actual vs. Budget		
Economic Development Sales Tax	35,251	3,427,760	Revenues are steady in the first two months of year.
Interest Income	0	129	
Total:	\$35,251	\$3,427,889	Revenues are steady in the first two months of year.

Storm Water & Parks Improvement Fund			Variance Analysis
	2022 Actual vs. Budget		
Sales Tax	\$172,410	\$3,122,618	Revenues are steady in the first two months of year.
Ice Rink Revenue	\$86,116	\$785,934	Revenues are steady in the first two months of year.
Intergovernmental/Grnts/Transfers	\$0	\$370,000	
Program Fees	\$80,609	\$101,197	Slight decrease from budget line.
Room Rentals	\$8,721	\$108,000	Decrease due to impact of Pandemic.
Park Permits	\$0	\$41,640	
Sale of City Property	\$0	500	
Festival Revenue	\$0	\$0	
Minor Sources of Revenue	\$5,650	\$67,800	BW Bound Rental income is steady.
Brentwood Bound			
Interest 2018/2019 COPS	\$0	\$200,000	
MSD Intergovernmental Revenue	\$0	\$25,000,000	
Total	\$353,506	\$29,797,689	Revenues are steady in the first two months of year.

Sewer Improvements Fund			Variance Analysis
	2022 Actual vs. Budget		
Assessments	9,034	148,000	Revenues are steady in the first two months of year.
Total:	\$9,034	\$148,000	Revenues are steady in the first two months of year.