

Manchester Renewal - Request For Qualifications
 2018 Series Certificates of Participation
 Investment Services - Post Issuance COP Proceeds
 Evaluators: Greg Reynders, Karen Shaw, and Bola Akande

Evaluation Criteria

Weight	Total Points Out of 100	Raw Scores: 5 = Excellent, 0 = Poor or Non Responsive					
		Arbitrage Management Group AMG	Commerce Bank	Reliance Bank	IBN	Columbia Capital	Enterprise Bank & Trust
		5%	3%	0%	0%	0%	3%
General Information /History/Markets of Operation/Financial Strength/Background Information	5%	0%	0%	0%	0%	0%	0%
Financial Statement/Background of Individual Responsible for Portfolio Management	5%	5%	5%	0%	0%	0%	5%
Contact Personnel/Professional Certifications& Licenses	15%	15%	11%	0%	0%	0%	13%
Benchmark for Portfolio/Performance	5%	5%	5%	0%	0%	0%	5%
References	5%	5%	5%	0%	0%	0%	5%
Regulatory Agencies Firm is Examined by/Rules and Regulations	5%	5%	5%	0%	0%	0%	5%
Required Licenses to Operate in the State of Missouri	15%	15%	15%	0%	0%	0%	15%
Bond Proceeds Investment Structure	15%	15%	15%	0%	0%	0%	15%
Earnings and Costs	15%	15%	15%	0%	0%	0%	15%
Pending Litigation/Any Within the Last 5 Years/Subject to Regulatory, State or Federal Agency Investigation	5%	5%	5%	0%	0%	0%	5%
Audited Financial Statement	5%	5%	5%	0%	0%	0%	5%
Sample Contract	5%	5%	5%	0%	0%	0%	5%
	100%	95%	89%	0%	0%	0%	91%

NOTES:

- Perrmitted Investments
- Experience with tax-exempt institutions
- Maturity Restrictions
- Market Knowledge
- Arbitrage Rules
- Accumulating Negative Arbitrage - Recapturing the cost of borrowing
- Invest Securities not subject to Rebate
- Increase Earnings
- Treustee held Bonds
- Registered Broker Dealer
- Municipal Advisor